



Promotion Overview

Business success relies on talent that can be deployed in the most mission-critical situations. Helping existing personnel to develop expert-level skills has become a necessity for maximum productivity, efficiency, and continuous improvement in a cost-conscious environment.

IT organizations in today's economic environment are challenged to increase their value despite a shortage of networking experts, limited travel and training budgets, and hiring restrictions. The Cisco 360 Learning Program for CCIE Routing and Switching has been specifically designed to develop expert-level engineers while addressing these challenges. The program guides engineers who have three to five years of networking experience through an effective, job-relevant, and proven program to build expert-level skills and to prepare for the rigorous Cisco CCIE® Routing and Switching certification exams. In as little as six months to one year, program participants elevate their command of technical topics and develop skills for tackling the challenges that appear in real-life networks and in the CCIE R&S lab exam. Developed by Cisco, this unique program combines expert-level curriculum with current, realistic lab scenarios and a 360-degree learning approach that identifies, develops, and assesses required skills.

Compared to picking and choosing individual training options, the Cisco 360 Learning Program, on average, costs less and takes less time to complete and achieve the ultimate goal of becoming a Cisco Certified Internetwork Expert. Most impressive is the fact that learners who complete this program, on average, pass their CCIE lab exam on the first try! Results of the program are a clear indication of the success of the blended learning solution and the capability of the Cisco Authorized Learning Partners worldwide.

Table 1. Comparison of Study Approaches for CCIE Candidates

	Self-Assembled Learning	Cisco 360 Learning Program for CCIE R&S
Average Attempts Required to Pass Lab Exam	2.7	1.2
Cisco Authorized Training	—	Globally via Cisco Learning Partners
Curriculum Alignment to CCIE R&S	—	Current
Average Time to Complete	1–2 Years	6–12 Months

Student Activity & Progress Tracking	—	Online via Learning Management System
Instructor Qualifications	—	CCIE and Certified Cisco Systems Instructors & Cisco Instructor Training
Financing via Cisco Learning Credits	—	Globally via Cisco Learning Partners
Average Total Cost	\$6,000–\$10,000	\$6,000–\$12,000

Cisco has released a special limited-time promotion called Cisco Lab Safe. This promotion offers one free retake of the CCIE R&S lab exam for Cisco 360 Learning Program for CCIE R&S learners who do not pass the lab exam on their first attempt (a \$1,400 US value). To be eligible for the Cisco Lab Safe promotion, individuals must meet these requirements:

- Obtain their instructor's recommendation
- Complete the Cisco 360 Learning Program for CCIE R&S Essentials Package or a CIERS instructor-led workshop
- Score 80% or better on at least one performance assessment

Together, the Cisco 360 Learning Program for CCIE R&S and the Cisco Lab Safe promotion provide the training, practice, and added assurance to help experienced networking professionals successfully complete the CCIE examination requirements. The program and promotion are available only through Cisco Authorized Learning Partners.

If you are ready to get started, contact our training advisors today to outline a training program that efficiently meets your needs and those of your organization. By offering the Cisco Lab Safe promotion, we can assure your networking training investments are utilized wisely in today's economic environment.



Call Global Knowledge Germany at 0800 / 295 26 33 (Germany toll free) to learn more about the Cisco Lab Safe Promotion or visit www.globalknowledge.de/ccie.



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